

## Contact

MEDS Department  
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## Employment

Northwestern University  
Associate Professor (without tenure), Kellogg MEDS

July 2022–

University of Calgary  
Assistant Professor, Department of Economics

July 2017 – June 2022

## Education

|  |      |
|--|------|
| PhD, Economics, Princeton University             | 2017 |
| MSc, Mathematics, University of British Columbia | 2011 |
| MA, Economics, University of Calgary             | 2009 |
| BSc, Computer Science, University of Calgary     | 2007 |
| BA, Economics, University of Calgary             | 2007 |

## Fields

Microeconomic Theory, Decision Theory, Behavioral Economics

## Research

An Axiomatic Model of Persuasion. *Econometrica* 2021, 89(5): 2081–2116.

A Model of Complex Contracts. *American Economic Review* 2020, 110(5): 1243–73 (lead article).

Coarse Bayesian Updating. (Revise and resubmit, *Review of Economic Studies*).

Temptation and Persuasion

The Coarse Blackwell Order

## Seminar & Conference Presentations

|      |  |
|------|--|
| 2024 | Columbia, Toronto, UC Riverside, Transatlantic Theory Workshop, Michigan (scheduled) |
| 2023 | Arizona, Penn, SAET (Paris), UT Austin, UCLA   |

|      |  |
|------|--|
| 2022 | Kellogg MEDS, Purdue, Northwestern, BSE Summer Forum, Penn State, Hitotsubashi Summer Institute, Duke/UNC, NYU                                     |
| 2021 | Toronto, Bonn/Berlin, UC Davis, Edinburgh, Montreal  |
| 2020 | UWO  |
| 2019 | UNSW, UTS, Canadian Economic Theory Conference (McGill), RUD (PSE), SAET (Ischia), Michigan, Minnesota   |
| 2018 | Canadian Economic Theory Conference (Toronto)  |
| 2017 | Collegio Carlo Alberto, Bocconi (Decision Sciences), University of Calgary, Canadian Economic Theory Conference (UBC), RUD (LBS) – Jaffray Lecture |
| 2014 | Econometric Society Summer School (Seoul)  |

## Grants & Awards

|  |           |
|--|-----------|
| SSHRC Insight Grant  | 2022      |
| Outstanding Researcher Award (New Scholar), Faculty of Arts, University of Calgary | 2020      |
| SSHRC Insight Development Grant  | 2019–2021 |
| Jaffray Lecture (RUD), “Dynamic (In)Consistency and the Value of Information”      | 2017      |
| Princeton University   |           |
| Dietrich Economic Theory Center Summer Grant                                       | 2012–2016 |
| Stephen Goldfeld Memorial Summer Fellowship  | 2015      |
| SSHRC Doctoral Fellowship  | 2011–2015 |
| University of British Columbia   |           |
| Faculty of Science Graduate Award  | 2010      |
| Graduate Entrance Scholarship  | 2009      |
| University of Calgary  |           |
| Queen Elizabeth II Graduate Economics Scholarship                                  | 2009      |
| Alberta Graduate Scholarship   | 2009      |
| Frank Mink Graduate Economics Scholarship  | 2008      |
| University of Calgary Graduate Research Scholarship                                | 2008      |

## Service

|   |                                    |
|---|------------------------------------|
| Junior Associate Editor, <i>Journal of Mathematical Economics</i> | Jan 2021–Dec 2022                  |
| Department of Economics, University of Calgary                    |                                    |
| Research Activities Committee                                     | 2017/18, 2018/19, 2019/20, 2020/21 |

Graduate Studies Committee  
Microeconomics Coordinator

2017/18, 2018/19, 2019/20, 2020/21  
2020/21

## **Teaching**

Kellogg School of Management, Northwestern University

MECN943 (Behavioral Economics & Competitive Strategy; MBA)

*Spring 2023/24*

Department of Economics, University of Calgary

ECON707 (Microeconomic Theory I; Graduate)

*Fall 2017/18/19/21*

ECON757 (Microeconomic Theory II; Graduate)

*Winter 2021*

ECON661 (Behavioral Economics; Graduate)

*Winter 2018/22*

ECON301 (Microeconomics I; Undergraduate)

*Fall 2019/20/21, Winter 2022*

ECON481 (Behavioral Economics; Undergraduate)

*Fall 2018, Winter 2020/21/22*

ECON479 (Experimental Economics; Undergraduate)

*Winter 2018*